

Position Profile

Associate – Capital Advisory High Growth, International, Middle Market Investment Bank Chicago, IL

Company Description

Our client is an established, international, rapidly growing middle market investment bank and financial advisory firm. The capital and debt advisory team is well regarded and generates most of its business from private equity sponsors and select corporate clients.

Position Description

- Advise private equity and corporate clients on structuring and arranging capital raises for acquisitions, restructurings, growth capital and recapitalizations.
- Research, pitch, advise, execute, syndicate and close middle market debt, equity-linked debt and minority equity transactions.
- Involved in all steps of transaction structuring, negotiations and execution.
- Contribute to new business development efforts with pitch development and presentations to private equity sponsors, and prospective operating company and corporate clients.

Desired Skills & Experience

- 4-8 years' experience related to the structuring, underwriting, quality of earnings due diligence and/or capital raising of middle market, P.E. sponsored, leveraged first and second lien, unitranche, and/or mezzanine debt, and minority equity-linked investments; experience, exposure and understanding of restructuring situations and asset based finance is helpful.
- The ideal candidate currently works in either: 1) deal execution / underwriting, or portfolio management, of leveraged finance transactions for a leveraged lender or private credit fund engaged in direct senior, unitranche, junior debt transactions, 2) a capital advisory group for an investment bank, consulting / advisory or corporate finance entity, 3) private equity, 4) select investment bank M&A advisory, 5) quality of earnings side of transaction advisory services, or 6) restructuring / special situations.
- (For leveraged finance lenders, an Associate level role in this firm equates to AVP or sometimes “junior” VP levels in experience and compensation in many leveraged lending groups and debt funds).
- Proficient modeling, financial analysis, written and verbal communication skills.
- Seeking primarily private, middle market transaction background versus public or large corporate capital markets transaction and portfolio experience.
- Bank, debt fund or investment bank credit training strongly preferred.
- Undergraduate and possibly graduate degree(s) and sound academic performance from selective colleges or universities. MBA and/or CFA are a plus.
- Stable job history.

Referrals or interested professionals, please contact:

- *Phil Coffin, (630) 834-4268, phil@coffinonline.com.*