

# COFFIN & ASSOCIATES

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Philip J. Coffin  
*President*

## **Position Profile**

Vice President - Director of Engineering  
High Growth OEM Manufacturer

## **OVERVIEW**

OEM Manufacturer involved in the design, engineering and manufacturing of a wide range of custom, high precision, durable goods. The company has been in business for over 70 years. It is currently at the forefront of a revolution in its industry niche and is experiencing very rapid growth. We are seeking an Engineering Manager who has direct OEM experience in the Paper Converting, Packaging, or Printing Industries.

## **ESSENTIAL DUTIES AND RESPONSIBILITIES**

The manufacturer is seeking an experienced Engineering Vice President to manage an engineering group of 15-20 engineers.

- Drive innovation and continuous process improvement and for providing technical leadership for the company to include technical support for sales, customer service, and operations.
- Must be a "hands on" out on the floor type of manager-not a paper pusher.
- Participates in overall company planning and direction.
- Responsible for development and implementation of strategic plans within Engineering.

## **KEY EXPERIENCE AND EDUCATION REQUIREMENTS**

- MUST HAVE experience with OEM Capital Equipment design experience.
- Experience with printing equipment, material handling, processing equipment, packaging machinery, or machine tools would be applicable.
- MUST HAVE demonstrated experience handling numerous projects in a fast paced environment.
- This position requires a "hands on" leader, not merely a delegator.
- Web handling experience (unwind, rewind, tension control) highly desired, along with PLC & Servo experience (cams, profiling, register control).
- Must have a Bachelor's degree in engineering; Master's preferred.
- Ten or more years of increasingly responsible experience in designing highly automated industrial equipment.
- Minimum of ten years of experience in a technical leadership role, and a minimum of five years of experience in a management role.
- Should be comfortable using a 3D CAD system from a management perspective.
- In-field start-up experience.

***Referrals or interested candidates – Please contact Phil Coffin at 630-834-4268 or email at [phil@coffinonline.com](mailto:phil@coffinonline.com). Thank you.***