

# COFFIN & ASSOCIATES

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268 Forest Avenue, Suite 200, Elmhurst, IL 60126  
630-834-4268  
Phil@CoffinOnline.com

Philip J. Coffin  
*President*

## Career Opportunity – *Analyst* Senior, Unitranche, Mezzanine Debt and Equity Co-Investments Private Investment Fund – Chicago, IL

### **Client Overview**

Our client is a leading provider of middle market financing solutions, including senior term, unitranche, second lien, junior secured, and mezzanine debt; and equity co-investments to companies with EBITDA generally greater than \$10MM. The firm currently has more than \$1.5 billion of capital under management.

The company is committed to a long-term approach to debt investing that is driven by a “lend and hold strategy”. Typically, it invests \$10 million to \$50 million per transaction to support buyouts, acquisitions, growth strategies, recapitalizations, refinancings, and restructurings for sponsored and non-sponsored transactions. The company has made investments in a wide range of industries located throughout North America.

### **Essential Duties and Responsibilities**

Member of a transaction execution and portfolio oversight team responsible for delivering corporate finance solutions to companies owned or being acquired by private equity firms or other investment entities. Work with private equity groups, financial intermediaries, and current or prospective borrowers. The activities of the Analyst will support business development and origination, underwriting and portfolio management efforts.

- Underwrite new leveraged debt and equity co-invest transactions, including initial screening of credit requests, extensive financial analysis, cash flow modeling, industry and company analysis.
- Assist in the closing of new transactions.
- Support portfolio management activities within the business, including analyzing the performance of the portfolio accounts monthly.

### **Qualifications**

- One to two years of relevant corporate finance, leveraged financed, or due diligence/transaction services experience, preferably in investment banking, transaction services, leveraged cash flow/enterprise value lending, or larger deal sized asset based lending.
- Strong financial analysis, research and business due diligence skills.
- Sound research capabilities and skills.
- Experience with analyzing and managing cash flow loans.
- Self motivated with a history of meeting and exceeding goals.
- Strong analytical and written communication skills.
- Excellent interpersonal skills.

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(Position Profile – Page 2)

- Team player.
- Oriented toward a deal driven environment.
- Business/Accounting/Finance/Economics degree preferred.
- Proficient in basic software applications such as Microsoft Word and Excel.
- Some travel required.

*Referrals or interested candidates – Please contact Phil Coffin at 630-834-4268 or email [phil@coffinonline.com](mailto:phil@coffinonline.com).  
Thank you.*